

Iona Energy Inc.
Management's Discussion and Analysis

HIGHLIGHTS THIRD QUARTER 2013

Financial

- On September 30, 2013, the Company announced the settlement of the previously announced USD\$275 million senior secured bonds (the "Bonds") issued by its UK subsidiary, Iona Energy Company (UK) Limited, and full repayment of the Company's Senior Secured Borrowing Base Facility.
- Revenue for the three months ended September 30, 2013 of CAD\$18.8 million compared to revenue of CAD\$12.0 million for the three month period ended June 30, 2013 represents an increase of 57% over the second quarter.
- Of total revenues of CAD\$18.8 million for the three months ended September 30, 2013, CAD\$14.8 million was generated from oil production and CAD\$4.0 million was generated from gas production. The average realized oil price in the period was USD\$110 compared to average Brent oil prices in the period of USD\$110 and the average realized gas price in the period was USD\$10 per mcf of gas.
- Gross profit before Depreciation, Depletion and Amortization ("DD&A") of CAD\$17.6 million for the three months ended September 30, 2013 compared to gross profit before DD&A of CAD\$6.3 million for the three month period ended June 30, 2013 represents an increase of 179%.
- Cash flow from operations of CAD\$3.9 million for the three months ended September 30, 2013 prior to changes in non-cash working capital balances.
- Proceeds from the Bonds were used to offset 3.1 million call options (effective between October 2014 and September 2016) of the 7.4 million remaining call options.
- The remaining Bond proceeds are allocated towards funding the delivery of the Orlando and Kells projects to first oil.
- The Company has tax pools of approximately USD\$303 million and does not expect to pay UK taxes until 2016 or later.
- The Company's current production is not subject to any crown or third party royalties on any revenues, now or in the foreseeable future.

Operational

- On September 5, 2013, the Company reached a new production level of 6,749 boepd.
- Average net production increased from 316 boepd in Q1 2013 to 1,578 boepd in Q2 and 2,656 boepd in Q3, representing a quarter over quarter increase of 399% and 68% respectively.

Trent & Tyne ("T&T")

- The net production from the T&T fields to Iona during the three and nine months ended September 30, 2013 was 4.0 MMcf/d and 3.3 MMcf/d respectively.

Huntington

- The Huntington field, of which Iona owns a 15% working interest and a 2.55% royalty interest, commenced oil production on April 12th, 2013, with gross production initially limited to 7,300 bopd.

- On June 5th, 2013, first gas was exported from the Huntington Field.
- On September 5th, 2013, Huntington reached a new gross production record of 34,056 boepd.
- In early September Huntington production was curtailed by restrictions on gas export due to problems in the CATS gas export pipeline. These restrictions continued through September and are forecast to be removed progressively through December.
- The Operator confirms that higher than expected productivity in the development wells has been sustained. Reservoir performance also provides encouragement with strong early performance, exceeding the Operator's pre-development estimations.
- As part of the Huntington acquisition, the Company acquired a 100% interest in Block 22/14d located in the Central North Sea, immediately to the south of Block 22/14b, containing the Huntington Palaeocene oil field, the Jurassic Fulmar, and the Triassic Skagerrak discoveries in which Iona has a 15% stake. Iona plans to remap both the Jurassic targets and Triassic discoveries in the near-term, and future appraisal could see these as candidates for development through the existing infrastructure at the producing Huntington field.
- The net production from the Huntington field to Iona during the three and nine months ended September 30, 2013 was 1,994 boepd and 1,019 boepd respectively.
- As of November 27, 2013, Huntington production was 3,950 boepd (3,500 bopd and 2.6 MMcf/d) net to Iona.

Orlando

- On April 16, 2013 the Department of Energy and Climate Change ("DECC") advised the Orlando joint venture partners that it has approved the Orlando Field Development Plan submitted by the partners.

KEY INDICATORS

| | | 3 Months Ended Sept 30 | | | 9 Months Ended Sept 30 | | |
|--|------------|------------------------|--------------|--------------|------------------------|--------------|-------------|
| | | 2013 | 2012 | % | 2013 | 2012 | % |
| Average Production | boepd | 2,656 | - | - | 1,560 | - | - |
| Average Brent Oil Price | \$/bbl | 110 | 110 | 0% | 108 | 112 | -4% |
| Average Realized Oil Price ⁽¹⁾ | \$/bbl | 110 | - | - | 107 | - | - |
| Average Realized Gas Price | \$/mcf | 10 | - | - | 10 | - | - |
| Revenue | M\$ | 18.8 | - | - | 32.7 | - | - |
| Cost of sales, including DD&A | M\$ | 16.6 | - | - | - | - | - |
| Gross Profit | M\$ | 2.2 | - | - | 4.1 | - | - |
| G&A | M\$ | (2.2) | (1.8) | 22% | (8.8) | (5.6) | 57% |
| Exploration and Evaluation | M\$ | (0.0) | (0.3) | -99% | (0.8) | (0.6) | 33% |
| Transaction Acquisition Costs | M\$ | (0.0) | - | - | (0.9) | - | - |
| Gain Acquisition | M\$ | - | - | - | 6.4 | - | - |
| Total Expenses | M\$ | (2.2) | (2.1) | 5% | (4.1) | (6.2) | -34% |
| Income (Loss) Before Other Expenses | M\$ | 0.0 | - | - | 0.0 | - | - |
| (Loss)/gain on financial instruments | M\$ | (9.2) | - | - | (19.2) | - | - |
| Finance costs net of finance income | M\$ | (4.4) | - | - | (8.2) | - | - |
| Other | M\$ | (0.4) | (0.1) | 300% | 0.5 | - | - |
| Income (Loss) Before Tax | M\$ | (14.0) | (2.2) | 536% | (26.9) | (6.2) | 334% |
| Net Income (Loss) After Tax | M\$ | 0.9 | (2.2) | -141% | (1.9) | (6.2) | -69% |
| Earnings (Loss) Per Share | \$/Sh | (0.003) | (0.007) | -57% | (0.005) | (0.024) | -79% |

CORPORATE STRATEGY

The following is Management's Discussion and Analysis ("MD&A") of Iona Energy Inc. ("Iona" or "the Company") for the three months and nine months ended September 30, 2013. This MD&A should be read in conjunction with the unaudited condensed consolidated financial statements and accompanying notes of the Company as at September 30, 2013 and with the MD&A, Annual Information Form ("AIF") and the audited consolidated financial statements for the year ended December 31, 2012 and the three and six months ended June 30, 2013. Copies of these documents and additional information about Iona are available on SEDAR at www.sedar.com.

This MD&A is dated November 28, 2013. All currency amounts are expressed in Canadian Dollars ("\$\$") unless otherwise stated.

Statements throughout this MD&A that are not historical facts may be considered "forward-looking statements", including without limitation, statements regarding Iona's plans and timelines for the development of its properties, statements regarding Iona's proposed bond offering, statements regarding estimates of the proved reserves, probable reserves, possible reserves, as well as estimates of the net present value of future net revenue of proved reserves, probable reserves, and possible reserves, statements regarding Iona's loan facility, future obligations under hedging arrangements including the Payment Swap (as defined herein), statements regarding increases in working interests, and statements regarding estimated production rates. These forward-looking statements sometimes include words to the effect that management believes or expects a stated condition or result. All estimates and statements that describe the Company's objectives, goals or future plans are forward-looking statements. Since forward-looking statements address future events and conditions, by their very nature they involve inherent risks and uncertainties and actual results could differ materially from those currently anticipated. These risks and uncertainties include, but are not limited to: the risk that Iona's development plans change as a result of new information or events, the risk that drilling results differ materially from management's current estimates, the risk that actual production rates will be significantly lower than estimated peak production rates, the risk that Iona is not able to access the proceeds of the Bond offering, changes in market conditions, law or government policy, the risk that the anticipated increase in Trent & Tyne working interest is not completed, operating conditions and costs, operating performance, demand for oil and gas and related products, price and exchange rate fluctuations, commercial negotiations or other technical and economic factors. Forward-looking statements are based on current expectations, estimates and projections of future production and capital spending as at the date of this MD&A and the Company assumes no obligation to update or revise forward-looking statements to reflect new events or circumstances, except as required by law.

Financial outlook information contained in this MD&A about prospective results of operations, financial position or cash flows is based on assumptions about future events, including economic conditions and proposed courses of action, based on management's assessment of the relevant information currently available. Readers are cautioned that such financial outlook information contained in this MD&A should not be used for purposes other than for which it is disclosed herein.

Business of the Company

Iona is an oil and natural gas acquisition, appraisal, and development corporation active through its 100% wholly owned United Kingdom subsidiary Iona Energy Company (UK) Limited ("IEUKL") in the United Kingdom's Continental Shelf ("UKCS").

Over the last nine months to September 30, 2013, the Company has continued its efforts to acquire strategically aligned assets for its UK portfolio. Iona seeks low-cost, proven undeveloped acquisition targets that are proximate to infrastructure willing and able to accept its future production, and where sub-sea tiebacks can be utilized. Employing this strategy facilitates the Company's pursuit of profitable oil and gas production through the effective management of finding and development costs, initial capital expenditure, and lower long-term per barrel operating expenditure and tariffs.

KEY PROJECTS, PRODUCTION & OPERATIONS UPDATE

Producing Assets

Huntington - on stream April 12, 2013

Iona, through IEUKL, completed the acquisition of 100% of the issued and outstanding shares of Carrizo UK Huntington Limited ("Carrizo UK"). The transaction was completed on February 22, 2013 by way of a sale and purchase agreement dated December 27, 2012 among Iona, IEUKL and Carrizo Oil & Gas Inc. ("Carrizo Oil"). The acquisition consisted of a 15% non-operated working interest in License P1114 of UK North Sea Block 22/14b covering the Huntington oil field ("Huntington") and a 2.55% gross overriding royalty (the "Royalty") on total Huntington production, payable to Iona by the other Huntington Joint Venture Partners. Under the terms of the sale and purchase agreement, total consideration paid on closing by IEUKL to Carrizo Oil was \$127.8 million. An additional deferred payment of \$18.9 million was paid subsequently.

Iona has determined that this transaction represents a business combination with Iona identified as the acquirer. Iona began consolidating the operating results, cash flows and net assets of Carrizo UK from February 22, 2013. Subsequent to the acquisition, Carrizo UK was renamed "Iona UK Huntington Ltd".

The Huntington Forties reservoir was brought on stream on April 12, 2013 at 7,000 bopd gross. Shortly after establishing initial gas export on June 4, 2013 from gas compression train B a small leak in the low-pressure compression system necessitated the checking of some 400 flanges in the module. This was successfully completed on July 6. During this initial three month period of gas plant commissioning oil production remained constrained at between 7,000 and 10,000 bopd gross by the need to stay within the gas flaring consents imposed by DECC. Through the course of July commissioning activities on train B were completed and peak oil and gas rates of 23,400 bopd and 19.6 MMcf/d gross were established. Commissioning activities on gas compression train A were hampered by persistent vibration problems. After a period of exhaustive testing and diagnostics, the source of the vibration was pinpointed in the drive unit and coupling. Replacement equipment was sourced and installed by the original equipment manufacturers.

During the second quarter of 2013 Gaffney, Cline & Associates Ltd. ("GCA") completed its evaluation of Iona's interest in the Huntington property. GCA evaluated, effective as of December 31, 2012, the reserves and net present values of future revenue associates therewith, and using forecast prices and costs. The proved and probable reserves from Huntington net to Iona based on a 15.75% interest (15% working interest and 0.75% differential lifting entitlement) are 4.58 MMboe (4.14 MMbbls of oil and 2.64 Bcf of gas), not including the additional royalty interest of 1.8%. At this time, reserves will only be assigned to the Paleocene Forties formation, which has been developed through four production and two water-injection wells to achieve the aforementioned capacity figures.

Production from Huntington stabilized through the second and third quarters of 2013.

On September 5 the Company reported production from the Huntington Oil Field of approximately 34,056 boepd gross (29,909 bopd of oil and 24.9 MMcf/d of natural gas). Net to Iona, production was approximately 6,000 boepd, which included the Royalty. As a result of the increased production at Huntington, Iona reached a new daily production record of approximately 6,800 boepd, a 21% increase over its previously publicized production rate of approximately 5,600 boepd.

On September 9 Iona was advised that Huntington gross production would be temporarily reduced to 13,000 boepd (some 40% of nameplate capacity) due to processing issues in the CATS gas export system. CATS Operator BP advised that restrictions would likely be lifted progressively through the course of November. Since the CATS restrictions the Huntington field and FPSO have continued to operate efficiently and have produced to the maximum capacity possible. The restrictions are expected to be fully removed during December 2013.

On September 27, 2013, the Company satisfied all payments owed to Carrizo Oil & Gas Inc. for the Company's acquisition of its interest in the Huntington field. With this final Huntington acquisition payment the Company also acquired a 100% working interest in part of UKCS block 22/14d from Carrizo Oil. Block 22/14d is located in the Central North Sea, immediately to the south of Block 22/14b, containing the

Huntington Palaeocene oil field, the Jurassic Fulmar, and the Triassic Skagerrak discoveries in which Iona has a 15% stake. Huntington discovery well 22/14b-5 drilled by a previous operator tested at peak rates of up to 4,600 bopd and 1.6 MMcf/d from the Jurassic Fulmar Formation, suggesting that development of this reservoir could extend the economic life of Huntington. Iona is considering joint venture appraisal drilling of the adjacent Fulmar compartment. Additionally, work is ongoing to evaluate the recoverable resources within the Jurassic Fulmar and Triassic Skagerrak oil-bearing intervals, which Iona believes could be significant if tied back to the Huntington production facility. Future appraisal could see these as candidates for development through the existing infrastructure at the producing Huntington field.

Trent & Tyne gas production

The 44/19-T6 ("T6") well reached total depth in December 2012 and was tied-in to the production system in January 2013. The well commenced production at rates exceeding Iona's expectations, as announced by Iona in January 2013. The operator is in the process of preparing an authorization for expenditure (an "AFE") to drill the Tyne North West prospect. Upon receipt of the AFE, Iona then has a 45 day option to agree to the AFE and increase its working interest in the Trent & Tyne ("T&T") Assets from 20% to 37.5%. Iona intends to fund the well to increase its working interest. Furthermore, Iona understands that Perenco is currently assessing a short sidetrack of the T1Z well to unlock a lower high-pressure zone. Iona is awaiting the operator's guidance on the timing for the work program.

On completion of the T6 well, the acquisition of a 20% interest in T&T from Perenco was considered complete under the accounting standard IFRS 3 Revised, Business Combinations. The Company has determined that this transaction represents a business combination with Iona identified as the acquirer. The accounting for this is detailed in the consolidated financial statements for the Company for the quarters ended March 31, June 30 and September 30, 2013.

The net average daily production rate from the T&T to Iona during the three and nine months ended September 30, 2013 was 4.0 MMcf/d and 3.3 MMcf/d respectively. Production for the nine month period was severely reduced as a result of remedial works at the onshore reception terminal. This resulted in complete production shutdown from 12th February through to 11th April. As of September 28, 2013, both T&T were producing at a combined production rate of 32 MMcf/d, net 6.4 MMcf/d to Iona. The Company expects, following a well intervention scheduled for December, that T&T production will return to 44 MMcf/d gross, net 8.8 MMcf/d net to Iona.

Developments

Iona's net production from the Huntington Field and T&T is expected to increase to over 7,500 boepd when Huntington resumes to full production capacity after the easing of the CATS restrictions.

Orlando – A proven undeveloped oil discovery

An FDP was approved by the UK Department of Energy and Climate Change ("UK DECC") on April 16, 2013. The current development plan for Orlando contemplates the re-entering of the 13z well and drilling a 3,000 foot horizontal producer. The well will be completed with dual ESPs. Additionally, a subsea pipeline, power supply and control umbilical are expected to be laid between the well-head and the Ninian Central platform approximately 10 km to the south west. Engineering modifications will be completed at Ninian allowing tie-in and first production shortly after completing the development well. First oil from Orlando is expected in the second half of 2015. Negotiations continue with the operator of the Ninian platform detailing a plan regarding platform access in 2014 and 2015.

Iona is operator and holds a 75% working interest in the Orlando Field. The other 25% working interest is held by Volantis Exploration Limited, a wholly owned subsidiary of Atlantic Petroleum, following completion of the sale of this working interest by Iona on February 21, 2013.

Kells – Redevelopment of a proven field

The previously producing Kells field is planned to be re-developed across the Ninian Central Platform following tie-in of Orlando to the same facility. The current Kells development plan comprises one subsea production well, an oil pipeline, a control umbilical, and some pipework modifications at Ninian. A draft FDP

has been prepared and project activity will be phased through 2014 and 2015, with first oil expected in 2016. A subsequent water injection project is being contemplated to unlock additional reserves. This project would involve the laying of water injection and gas lift lines, and the conversion of the second well to water injection service.

West Wick – Oil Discovery

Iona completed the acquisition of operatorship and a 58.73% working interest in West Wick in August 2012 and is the operator on the block. West Wick is programmed for a three well subsea development. The development will comprise two producers and one injector. The most likely development is via offset field infrastructure; however, Iona is also considering stand-alone facilities. Conceptual studies are ongoing.

Exploration

The Company's portfolio of assets will continue to grow through acquisitions, farm-ins and participation in license rounds.

CORPORATE TRANSACTIONS

On September 27, 2013, the Company settled USD\$275 million in Bonds issued by its UK subsidiary, IEUKL. The bonds will mature on September 30, 2018 after their five-year term. The bonds carry an annual coupon rate of 9.5% payable semi-annually, were issued at 97.5% of par and are callable in whole or in part at the option of the Issuer at any time. The amortization profile is tailor-made to match the cash flow profile of Iona's existing asset base and is structured to enable Iona to bring Orlando, its next significant development project, on stream before commencing amortization payments. Commencing 30 months after the Settlement Date, the Bonds will amortize 15% of the issue amount every six months with a 25% final payment at maturity. The amortizations will be performed at the prevailing call option prices of 105%, 104%, 104%, 103% and 103% of par value with the residual amount payable at 102% of par value.

On September 30, 2013, the Company announced the settlement of the Bonds and full repayment of the Company's Loan Facility. Additionally, proceeds from the Bonds were used to retire 3.1 million call options (effective between October 2014 and September 2016) of the 7.4 million outstanding call options of the Payment Swap previously sold to Britannic Trading Ltd. in February 2013. Further, Bond proceeds satisfied all payments owed to Carrizo Oil & Gas, Inc. for the Company's acquisition of its interest in the Huntington field.

The Bonds are expected to provide the Company with enhanced financial flexibility through improved access to cash flow from its producing assets, Huntington and Trent & Tyne, and increased debt financing for its upcoming development expenditures, while offering general terms and conditions which are less restrictive than those of the Loan Facility.

HIGHLIGHTS SUBSEQUENT TO THE QUARTER END

On October 23, 2013, the Company announced that Richard Ames had joined the Company's Board of Directors.

On October 24, 2013, the Company announced an operational update on the Huntington field stating that in mid-September it was advised by the Operator of the Huntington Field, E.ON E&P, that production would be temporarily reduced to ~40% of Huntington's Floating Production Storage and Offloading (FPSO) vessel's nameplate capacity due to curtailment of the flow of Huntington gas implemented by the Operator of the Central Area Transmission System (CATS). The Huntington Joint Venture Partners were continuing to work diligently through E.ON as Operator to gain clarity around the production restrictions imposed on Huntington. Previous guidance from the CATS Operator from September indicated an imminent return to full production in October. During the restriction, the Huntington field and FPSO continued to operate efficiently and had produced to the maximum capacity possible under the curtailment. CATS Operator BP advised that restrictions would likely be lifted progressively through the course of November. Iona's net production is expected to increase to over 7,500 boepd when Huntington gets back to full production capacity after the

easing of CATS restrictions.

As of November 28, 2013, CATS volume levels of Huntington gas continued to increase across the facility and the CATS Operator projects Huntington's return to full production level capacity during December 2013.

Q3 2013 RESULTS OF OPERATIONS

PRODUCTION AND PRICING

Average net production for the three months ended September 30, 2013 was 2,656 boepd and 1,560 boepd for the nine months ended September 30, 2013. The increase for the three months ended September 30, 2013 is a result of increased production from Huntington.

Of the total revenues of \$18.8 million for the three months ended September 30, 2013 and \$32.7 million for the nine months ended September 30, 2013, \$14.8 million was generated from oil production with \$4.0 million being generated from gas production, and \$23.7 million was generated from oil production with \$9.0 million being generated from gas production, respectively.

The average realized oil price for the three month period ended September 30 was USD\$110 per bbl compared to average Brent oil prices in the period of USD\$110 per bbl and USD\$10 per mcf of gas. The average realized oil price for the nine month period ended September 30 was USD\$107 per bbl compared to average Brent oil prices in the period of USD\$108 per bbl and the average realized gas price in the period was USD\$10 per mcf of gas. For the nine month period the realized oil price was lower than the average Brent oil price as Huntington was not producing for the first three months of the period when oil prices were higher.

REVENUE

Revenue for the three months and nine months ended September 30, 2013 was \$18.8 million (Q3 2012 - \$Nil) and \$32.7 million (Q3 2012 - \$Nil), respectively. The revenue was generated from the Trent & Tyne fields and first oil from the Huntington field as discussed in *Key Projects Update*.

INVENTORY

Inventory for the three months and nine months ended September 30, 2013 was \$2.4 million (Q3 2012 - \$Nil).

OPERATING COSTS AND DEPRECIATION, DEPLETION AND AMORTIZATION

Operating costs were \$3.6 million (Q3 2012 - \$Nil) and \$10.1 million (Q3 2012 - \$Nil) respectively for the three months and nine months ended September 30, 2013 and \$15.4 million (Q3 2012 - \$Nil) and \$20.9 million (Q3 2012 - \$Nil), respectively of DD&A for the three and nine months ended September 30, 2013. The costs were generated from the T&T and Huntington fields as discussed in *Key Projects, Production and Operations Update*.

ADMINISTRATION & EXPLORATION & EVALUATION EXPENSES

| (\$ thousands) | Three months ended Sept 30, | | Nine months ended Sept 30, | |
|--------------------------------|-----------------------------|-------|----------------------------|-------|
| | 2013 | 2012 | 2013 | 2012 |
| Consulting fees / wages | 907 | 579 | 2,933 | 1,120 |
| Professional fees | 25 | 240 | 1,091 | 569 |
| Stock option expense | 521 | 797 | 3,031 | 3,223 |
| Bank charges | 1 | 13 | 94 | 54 |
| Travel, office costs and other | 763 | 203 | 1,650 | 582 |
| Total | 2,217 | 1,832 | 8,799 | 5,548 |

General and administrative costs for the three months and nine months ended September 30, 2013 have increased from the comparative period of 2012 mainly as a result of the growth and increased operations of the Company. Professional fees and travel expenses increased during the three and nine month periods due to the Company's financing activities.

The stock option charge represents the fair value of the Company's stock options amortized over the respective vesting period via the graded vesting method. Pursuant to the plan, the Board of Directors determines the vesting provisions of the stock options at the date of grant. All of the options granted to date under the plan (other than options granted to a firm providing investor relations activities) vest as follows: ¼ immediately and ¾ vesting on the first, second and third anniversary dates. All unvested options vest upon the change of control of the Company. The options are non-transferable. The minimum exercise price is based on the trading price of the Common Shares on the date prior to the day of the grant less any applicable discount permitted by the TSX Venture Exchange. The future expense will vary as it is dependent on the number and vesting provisions of future stock option grants.

FOREIGN EXCHANGE

During the three months and nine months ended September 30, 2013, the Company recognized a foreign exchange loss of \$428,000 (2012 – loss of \$169,000) and a gain of \$448,000 (2012 – losses of \$140,000), respectively. The exchange loss in 2013 arose primarily as a result of the weakening of the US dollar decreasing the value of the US dollar working capital balances held in IEUKL, which is GBP functional. These losses were partially offset against the exchange gains arising on the US dollar loan and hedging liabilities.

RELATED PARTY TRANSACTIONS

During the three months and nine months ended September 30, 2013, the Company was charged \$248,000 (2012 - \$24,000) and \$655,000 (2012 – \$351,000), respectively in legal fees of which \$97,000 (2012 - \$220,000) related to share issuance costs by a law firm where a director of the Company is a partner, of which \$246,000 is included in accounts payable and accrued liabilities as at September 31, 2013 and \$70,000 as at December 31, 2012.

Included in accounts receivable is \$117,366 (2012 - \$Nil) due from an officer and director of the Company who resigned from the Company's management team and Board subsequent to December 31, 2012. Of this amount \$117,366 remains to be collected as at November 28, 2013. The amounts owing are non-interest bearing and secured. The Company expects full repayment of the remaining balances.

All related party transactions are in the normal course of operations and have been measured at the agreed to exchange amounts, which is the amount of consideration established and agreed to by the related parties.

Except as disclosed, all related party transactions are in the normal course of operations and have been measured at the agreed to exchange amounts, which is the amount of consideration established and agreed to by the related parties and approximates fair value.

EXPLORATION AND EVALUATION

As at September 30, 2013 and as of the date of this MD&A no costs held within Exploration and Evaluation are considered to be impaired, however, the assets have not yet determined to be technically feasible and commercially viable.

General E&E

The Company's exploration and evaluation expense in the income statement represents all pre-license costs and the capitalized costs from exploration and evaluation assets that have been expensed. These costs represent unrecoverable exploration and evaluation costs associated with an area and costs incurred prior to obtaining the legal rights to explore.

During the three months and nine months ended September 30, 2013, the Company expensed \$5,000 (2012 - \$313,000) and \$791,000 (2012 - \$612,000), respectively of exploration and evaluation costs to the consolidated statement of operations and comprehensive loss. The additions to general E&E within the statement of financial position mainly relates to development expenditure on both the Orlando and Kells fields and exploration values attributed to the exploration acreage acquired as part of the Huntington acquisition.

Property payments and disposals

On September 27, 2013, the Company satisfied all payments owed to Carrizo Oil & Gas Inc. for the Company's acquisition of its interest in the Huntington field.

Drilling Costs

On July 22, 2013, Iona UK resolved disputed historic drilling costs and received a cash payment of CAD\$3.6 million, which has been shown as a recovery.

DEFERRED COSTS

Due to the business combinations as detailed in *Key Projects Update*, \$38.4 million held in deferred costs in relation to Huntington and T&T were transferred to property and equipment.

PROPERTY AND EQUIPMENT

Due to the business combinations as detailed in *Key Projects Update*, \$38.4 million held in deferred costs in relation to Huntington and T&T were transferred to property and equipment.

GOODWILL

Huntington UK acquisition

Goodwill of \$15.8 million was recorded on acquisition to the extent that the purchase cost exceeded the fair value of the identifiable assets and liabilities of Carrizo UK. Carrizo UK was a private company with interests in the Huntington field located in the United Kingdom continental shelf. None of the goodwill recognized is expected to be deductible for income tax purposes.

The Huntington UK purchase price allocation is preliminary in nature and will be reviewed in accordance with the provisions of IFRS 3 – Business Combinations within the specified 12 month period from completion date. The values allocated to Huntington Deep may be adjusted within the 12 month period and impact goodwill.

T&T business combination accounting

The fair value of the identifiable assets and liabilities of T&T exceeded the purchase cost and a profit on acquisition of \$6.4 million has been recognized and recorded. The profit is a result of an increase in the fair value of the acquired reserves of T&T from the time when the acquisition was negotiated to the acquisition date. The profit has been taken to the consolidated statement of operations and comprehensive loss.

SENIOR DEBT INSTRUMENTS

On September 27, 2013, Iona UK issued USD\$275 million in senior secured bonds (the "Bonds") for USD\$268 million, net of discounts of USD\$7 million and transaction cost of USD\$8.6 million. The bonds mature on September 30, 2018. The Bonds carry an annual coupon rate of 9.5% payable semi-annually, were issued at 97.5% of par and are callable in whole or in part at the option of Iona UK at any time.

The Bonds amortization profile is tailor-made to match the expected cash flow profile of Iona's existing asset base and is structured to enable Iona to bring Orlando, its next significant development project, on stream before commencing amortization payments. Commencing 30 months after the Settlement Date, the Bonds will amortize 15% of the issue amount every six months with a 25% final payment at maturity. The amortizations will be performed at the prevailing call option prices of 105%, 104%, 104%, 103% and 103% of par value with the residual amount payable at 102% of par value.

The Bonds contain certain early redemption options under which the Company has the option to redeem all or a portion of the Bonds at various redemption prices, which include the principal amount plus accrued and unpaid interest, if any, to the applicable redemption date. The Company reviewed the terms of the Bonds and determined that certain prepayment options were an embedded derivative. The fair value of the embedded derivative at September 30, 2013 was valued at USD\$1.1 million and will be fair valued at each subsequent reporting period.

At September 30, 2013 the balance of the Bonds of CAD\$266,875,000 represents the Bonds amortised cost of CAD\$268,054,000 and the fair value of the embedded derivative of CAD\$1,179,000. Additionally, on September 27, 2013, upon closing of the Bonds, the Company repaid the Company's Loan Facility in full.

On September 27, 2013, the Company offset 3.1 million of the 7.4 million remaining call options previously sold to Britannic Trading Limited, a subsidiary of BP Oil International Limited, in February 2013 by purchasing 3.1 million call options effective between October 2014 and September 2016 (defined as the Tranche 1 Call Options under the Bond Agreement).

Under the Bond Agreement, capital expenditures are limited to assets within the borrowing base (currently Huntington, Trent & Tyne, Orlando, Kells, Ronan and Oran). Under the Bond Agreement a working interest of at least fifty percent must be maintained in Orlando and Kells. Additionally no sale or disposal of any (direct or indirect) ownership interest in the Huntington Asset shall be permitted during the term of the Bonds as long as any call options are outstanding under the BP Structured Energy Derivative.

Under the Bond Agreement the Company must maintain a leverage ratio (defined as net interest bearing debt divided by EBITDA) of not more than 3.0x, and ensure a minimum Capital Employed Ratio (defined as Equity divided by the sum of Equity and net interest bearing debt) of 40% from the Settlement Date to and including 31 December 2016, and minimum 50% thereafter.

DERIVATIVE INSTRUMENTS – COMMODITY HEDGING

The details of the hedging contracts entered into by the Company in the quarter are included in *Corporate Transactions*. The Company's derivative financial instruments measured at fair value as of September 30, 2013 are presented in the table below:

| (\$ thousands) | Level 1 | Level 2 | Level 3 | Total Fair Value |
|---|---------|---------|---------|------------------|
| Non-current assets | | | | |
| Derivative financial assets (put options) | - | 4,141 | - | 4,141 |
| Current liabilities | | | | |
| Secured Bonds – embedded derivative | - | 1,179 | - | 1,179 |
| Derivative financial instrument liabilities (call options) ⁽¹⁾ | - | 14,047 | - | 14,047 |
| Non-current liabilities | | | | |
| Derivative financial instrument liabilities (call options) | - | 28,403 | - | 28,403 |

The table below presents the total loss on financial instruments that has been disclosed through the consolidated statement of comprehensive income:

| (\$ thousands) | Three Months Ended Sept 30 2013 | Three Months Ended Sept 30 2012 | Nine Months Ended Sept 30 2013 | Nine Months Ended Sept 30 2012 |
|--|---|------------------------------------|--|-----------------------------------|
| Cost of derivative options during the period | - | - | 7,407 | - |
| Unrealized (gain) / loss on commodity hedges | 2,386 | - | 4,957 | - |
| Realized (gain) / loss on commodity hedges | 6,806 | - | 6,806 | - |
| Total (gain) / loss on commodity hedges | 9,192 | - | 19,170 | - |

TAXATION

A deferred tax credit of \$16.2 million was recognized in the quarter ended September 30, 2013 (September 30, 2012 – Nil). This credit arises mainly on the loss noted above on the derivatives. The deferred taxation liability at September 30, 2013 is noted in the table below:

Tax credited / (charged) through the consolidated statement of operations and comprehensive loss:

| | Three Months Ended Sept 30 2013 | 2012 | Nine Month Ended Sept 30 2013 | 2012 |
|-------------------------------|---|------|---|------|
| Income tax expense (recovery) | (14,928) | - | (25,003) | - |

Deferred tax liabilities in statement of financial position:

| | Three Months Ended Sept 30 | | Nine Month Ended Sept 30 | |
|--|-------------------------------|------|-----------------------------|------|
| | 2013 | 2012 | 2013 | 2012 |
| Deferred taxation liabilities arising on acquisition fair values | 93,868 | - | 101,700 | - |
| Exchange movement | 3,544 | - | 5,787 | - |
| Taxation – recovery | (14,928) | - | (25,003) | - |
| | 82,484 | - | 82,484 | - |

COMMITMENTS

In addition to the amounts recorded in the condensed consolidated financial statements, based on management's best estimate, the Company has the following contractual obligations:

| (\$ thousands) | September 30, 2013 | | | | |
|--|------------------------|---------------------|-----------------|-----------------|-------------------------|
| | Payments Due in Period | | | | |
| | Total | Less than 1 Year | 1 to 3 Years | 3 to 5 Years | More than 5 Years |
| Contractual Obligations | | | | | |
| U.S. Segment | | | | | |
| Exploration leases | 224 | 16 | 47 | 71 | 90 |
| UK Segment | | | | | |
| Office lease | 161 | 92 | 69 | - | - |
| Drilling, completion, facility construction | 7,966 | 7,966 | - | - | - |
| Total UK Segment | 8,127 | 8,058 | 69 | - | - |
| Corporate Segment | | | | | |
| Office lease | 12 | 12 | - | - | - |
| Total Contractual Obligations | 8,363 | 8,086 | 116 | 71 | 90 |

The above table does not include contingent property payments with respect to the Orlando property due pursuant to property acquisition agreements.

LIQUIDITY AND CAPITAL RESOURCES

The Company manages its capital with the prime objectives of safeguarding the business as a going concern, creating investor confidence, maximizing long-term returns and maintaining an optimal structure to meet its financial commitments and to strengthen its working capital position. At present, the capital structure of the Company is primarily composed of shareholders' equity. The Company's strategy is to access capital, primarily through equity issuances, reserve based lending, and other alternative forms of debt financing. The Company actively manages its capital structure and makes adjustments relative to changes in economic conditions and the Company's risk profile.

In order to uphold its capital structure and to meet the loan facility liquidity and sufficient funding tests, the Company may from time to time issue shares and adjust its capital spending to manage current working capital levels.

As at September 30, 2013, the Company has net current assets of \$71.2 million and commitments due in the next 12 months of approximately \$8.1 million.

Under the senior secured bonds, capital expenditures are limited to assets within the borrowing base (currently Huntington, Trent & Tyne, Orlando, Kells, Ronan and Oran). Allowable capital expenditures include: a) all cash calls by the Operators; b) all capital costs; c) all costs of producing, lifting, transporting, storing, processing and selling associated hydrocarbons; d) all costs of reinstating damaged facilities; e) all costs of satisfying any liability in respect of seepage, pollution and well control; f) all insurance premiums and all the fees, costs and expenses; g) all exploration and appraisal expenditures; h) all costs of abandonment, and any payments to make provision for abandonment costs; i) all royalties and other amounts payable under any Petroleum production licence; j) all general and administrative expenditures; k) loan repayments and finance costs; and l) any other costs, expenses or payments as agreed to by the Lenders.

On September 30, 2013, the Company announced the settlement of the previously announced USD\$275 million in senior secured bonds issued by its UK subsidiary, Iona Energy Company (UK) Limited, and the full repayment of the Company's Senior Secured Borrowing Base Facility. Proceeds from the funds were also used to offset 3.1 million call options (effective between October 2014 and September 2016) of the 7.4 million remaining call options sold to Britannic Trading Limited, a subsidiary of BP Oil International Limited, in February 2013.

The settlement date for the Bonds was September 27, 2013, and the Bonds will mature on September 30, 2018 after their five year term. The Bonds carry an annual coupon rate of 9.5% payable semi-annually, were issued at 97.5% of par and are callable in whole or in part at the option of the Issuer at any time. The amortization profile is tailor made to match the cash flow profile of Iona's existing asset base and is structured to enable Iona to bring Orlando, its next significant development project, on stream before commencing amortization payments. Commencing 30 months after the Settlement Date, the Bonds will amortize 15% of the issue amount every six months with a 25% final payment at maturity. The amortizations will be performed at the prevailing call option prices of 105%, 104%, 104%, 103% and 103% of par value with the residual amount payable at 102% of par value.

FINANCIAL RISKS

Crude oil and natural gas operations involve certain risks and uncertainties. These risks include, but are not limited to, commodity prices, foreign exchange rates, credit, operational and safety.

Operational risks are managed through a comprehensive insurance program designed to protect the Company from significant losses arising from risk exposures. Risks associated with commodity prices, interest and exchange rates are generally beyond the control of the Company; however, various hedging products may be considered to reduce the volatility in these areas.

Safety and environmental risks are addressed by compliance with government regulations as well as adoption and compliance of the Company's safety and environmental standards policy.

The Company will be exposed to concentration of credit risk as substantially all of the Company's accounts receivable will be with joint venture partners in the oil and gas industry and are subject to normal industry credit risks. The Company mitigates this risk by entering into transactions with long-standing, reputable counterparts and partners. If significant amounts of capital are to be spent on behalf of a joint venture partner, the partner is "cash called" in advance of the capital spending taking place.

All derivative instruments are recorded in the balance sheet at fair value unless they qualify for the expected purchase, sale and usage exemption. All changes in their fair value are recorded in income unless cash flow hedge accounting is used, in which case changes in fair value are recorded in other comprehensive income until the hedged transaction is recognized in net earnings.

The Company operates on an international basis and therefore foreign exchange risk exposures arise from transactions denominated in currency other than the Canadian Dollar. The Company is exposed to foreign currency fluctuations as it holds cash and incurs expenditures in property and equipment in foreign currencies. The Company incurs expenditures in Pound sterling, Euros, United States dollars and Canadian dollars and is exposed to fluctuations in exchange rates in these currencies. There are no exchange rate contracts in place as at or during the period ended September 30, 2013, or thereafter.

Assuming all other variables remain constant, a 1% increase or decrease in foreign exchange rates on the foreign cash and restricted cash balances at September 30, 2013 would have impacted the comprehensive loss of the Company for the nine month period ended September 30, 2013 by approximately \$353,000 (nine months ended September 30, 2012 – \$507,000).

In addition at September 30, 2013, the Company held approximately \$54,524,000 (£32,769,000) (2012-\$30,913,000 (£19,489,000)) of accounts payable and in Pound Sterling. Assuming all other variables remain constant, a 1% increase or decrease in foreign exchange rates at September 30, 2013 would impact the comprehensive loss of the Company for the nine month period ended September 30, 2013 by approximately \$545,000 (nine months ended September 30, 2012 - \$310,000).

OUTSTANDING SHARE DATA

The Company has authorized an unlimited number of Common shares, without nominal or par value and unlimited number of preferred shares, issuable in series. The Company, as at September 30, 2013 had 366,830,866 Common Shares, 112,800 warrants and 34,405,000 stock options outstanding.

The following details the share capital structure as of the date of this MD&A:

| | Expiry Date | Exercise Price | Total Number |
|---------------|-------------------|----------------|--------------|
| Common shares | | | 366,830,866 |
| Options | May 31, 2015 | \$0.60 | 9,550,000 |
| | November 25, 2015 | \$0.60 | 100,000 |
| | April 13, 2017 | \$0.57 | 16,645,000 |
| | August 29, 2017 | \$0.38 | 37,500 |
| | January 10, 2018 | \$0.59 | 175,000 |
| | March 5, 2018 | \$0.63 | 6,897,500 |

On February 21, 2013, the Company announced the closing of a \$23 million bought deal private placement. A total of 41,818,600 Common Shares were sold, which includes shares issued on the exercise in full of a 15% over-allotment option granted to the agents retained by the Company for purposes of the offering. The sale price of each Common Share sold in connection with the offering was \$0.55.

On February 22, 2013, 87,300 warrants with a strike price of \$0.22 were exercised for total proceeds of \$19,000 and the issuance of 87,300 Common Shares.

On July 30, 2013, 20,000 warrants with a strike price of \$0.22 were exercised for total proceeds of \$4,400. The increase in share capital during the nine months to September 30, 2013, net of issue costs amounted to \$21,382,000.

The Company also granted 175,000 and 7,420,000 of share options to directors, officers, employees and consultants on January 10, 2013 and March 5, 2013 respectively. The options will have an exercise price of \$0.59 and \$0.63 respectively, for a term of five years (other than the 175,000 options granted to a firm providing investor relations activities which are governed by applicable TSX Venture Exchange policies) and time vesting provisions with 25% vesting immediately and a further 25% vesting on the first, second and third anniversaries of the date of grant.

SUMMARY OF QUARTERLY RESULTS

| (\$ thousands, except per share amounts) | Three months ended September 30, 2013 | Three months ended June 30, 2013 | Three months ended March 31, 2013 | Three months ended December 31, 2012 |
|--|---------------------------------------|----------------------------------|-----------------------------------|--------------------------------------|
| Total revenue | 18,786 | 12,042 | 1,873 | - |
| Net (loss) / gain | 934 | 9,400 | (12,271) | (4,416) |
| Comprehensive (loss) / gain | 2,409 | 14,312 | (17,775) | (1,826) |
| Capital expenditures (including deferred costs less disposals) | (4,736) | 14,485 | 280,460 | 72,746 |
| Working capital surplus/ (deficit) | 71,247 | (155,367) | (47,275) | (34,720) |
| Total assets | 631,690 | 516,606 | 513,002 | 203,523 |
| (Loss) / gain per share – basic and diluted | 0.003 | 0.025 | (0.04) | (0.014) |

| (\$ thousands, except per share amounts) | Three months ended September 30, 2012 | Three months ended June 30, 2012 | Three months ended March 31, 2012 | Three months ended December 31, 2011 |
|--|---------------------------------------|----------------------------------|-----------------------------------|--------------------------------------|
| Total revenue | - | - | - | - |
| Net loss | (2,247) | (2,883) | (1,025) | (1,050) |
| Comprehensive (loss) | (3,182) | (2,594) | (408) | (2,674) |
| Net capital expenditures (including deferred costs less disposals) | 14,046 | 16,932 | 22,597 | 9,116 |
| Working capital surplus | 40,196 | 71,514 | 4,940 | 36,451 |
| Total assets | 179,277 | 167,321 | 75,969 | 72,120 |
| Loss per share – basic and diluted | 0.007 | 0.010 | 0.007 | 0.008 |

The revenue for the three months and nine months ended September 30, 2013 was generated from the T&T and Huntington fields as discussed in *Key Projects Update*. The net gain for the three months ended September 30, 2013 compared to the previous quarter was lower due to an increased loss of \$9.1 million on financial instruments expensed in the quarter which was slightly offset by higher revenues generated from the Huntington field and a taxation credit for the quarter of \$14.9 million.

The fluctuations in the comprehensive income/loss over the quarters are due to the movement in the Canadian dollar impacting the unrealized exchange on net investments and retranslation of foreign operations.

CRITICAL ACCOUNTING ESTIMATES

The Company's management made judgements, assumptions and estimates in the preparation of the financial statements. Actual results may differ from those estimates. The accounting policies applied by the Company in the condensed consolidated financial statements for the three months and nine months ended September 30, 2013 are the same as those applied by the Company as described in Note 3 of the audited consolidated financial statements as at and for the year-ended December 31, 2012.

ACCOUNTING POLICY CHANGES

In May 2011, the IASB issued the following standards: IFRS 10, Consolidated Financial Statements ("IFRS 10"), IFRS 11, Joint Arrangements ("IFRS 11"), IFRS 12, Disclosure of Interests in Other Entities ("IFRS 12"), IAS 27, Separate Financial Statements ("IAS 27"), IFRS 13, Fair Value Measurement ("IFRS 13") and amended IAS 28, Investments in Associates and Joint Ventures ("IAS 28"). Each of the new standards is effective for annual periods beginning on or after 1 January 2013. There has been no material impact from the adoption of the new and amended standards on the Company's financial statements.

RISKS AND UNCERTAINTIES

Management defines risk as the evaluation of probability that an event might happen in the future that could negatively affect the financial condition and/or results of operations of Iona. The following section describes specific and general risks that could affect the Company. The following descriptions of risk do not include all possible risks, as there may be other risks of which management is currently unaware. Moreover, the likelihood that a risk will occur or the nature and extent of its consequences if it does occur, are not possible to predict with certainty, and the actual effect of any risk or its consequences on the business could be materially different from those described below.

Reliance on Third Parties

To the extent Iona is not the operator of its oil and natural gas properties, Iona will be dependent on such operators for the timing of activities related to such properties and will be largely unable to direct or control the activities of the operators including the operators with respect to the Huntington and T&T properties.

Foreign Operations

Presently, all of Iona's oil and gas operations and assets are located in foreign jurisdictions. As a result, Iona is subject to political, economic and other uncertainties, including but not limited to changes, sometimes frequent and applied retroactively, in energy policies or the personnel administering them, nationalization, expropriation of property without fair compensation, cancellation or modification of contract rights, foreign exchange restrictions, currency fluctuations, royalty and tax increases, and other risks arising out of foreign governmental sovereignty over the areas in which Iona's operations are conducted, as well as risks of loss due to civil strife, acts of war, guerilla activities and insurrections. Changes in legislation may affect Iona's oil and natural gas exploration and production activities. Iona's international operations may also be adversely affected by laws and policies of Canada as they pertain to foreign trade, taxation and investment.

Iona's subsidiary, IEUKL, was incorporated under the laws of Scotland. In addition, substantially all of Iona's oil and gas assets are located in the U.K. North Sea. The government of Scotland has proposed terms upon which Scotland could secede from the United Kingdom. If all required governmental approvals are obtained and such proposal for secession is implemented, Iona may be subject to substantial changes in legislation, including taxation and environmental legislation. The effect upon Iona of any such proposed changes being implemented is uncertain at this time.

In the event of a dispute arising in connection with its foreign operations, Iona may be subject to the exclusive jurisdiction of foreign courts or may not be successful in subjecting foreign persons to the jurisdiction of courts in Canada or enforcing Canadian judgments in foreign jurisdictions. In addition, Iona's existing joint ventures and its subsidiaries were formed pursuant to, and their operations are governed by, a number of complex legal and contractual relationships. The effectiveness of and enforcement of such contracts and relationships with parties in these jurisdictions cannot be assured. Consequently, Iona's foreign exploration, development and production activities could be substantially affected by factors beyond Iona's control, any of which could have a material adverse effect on Iona.

Production Concentration

The Company's anticipated revenue for 2013 and 2014 is dependent upon production rates from the Company's Huntington and the Trent & Tyne fields as well as prevailing oil and natural gas prices in the UK marketplace. The Company is dependent upon revenue from these fields to service future obligations, including future obligations relating to the Bonds. The Company's current production is concentrated to a limited number of wells which are tied back to two production platforms (one for Huntington production and one for Trent & Tyne production). A decrease in production from the Huntington field or the Trent & Tyne field for any reason, including if the actual reserves associated with such fields are lower than the Company's estimated reserves for such fields, could have an adverse impact on the Company's operating results, financial position or ability to service its obligations. Additionally, issues at either of the two production platforms which constrain, delay or limit production, including without limitation, unanticipated delays, shutdowns, mechanical problems, extreme weather conditions or production curtailments by the facility operators, could also have an adverse impact on the Company's operating results, financial position or ability to service its obligations.

Financing Requirements and Liquidity

It may take many years and substantial cash expenditures to pursue exploration activities on Iona's existing undeveloped properties. Accordingly, Iona is likely to need to raise additional funds from outside sources in order to explore and develop its properties in a timely manner. Additionally, unexpected delays may result in significant increases in the capital expenditures required to develop projects.

Iona's financing risk relates to the availability and cost of equity or debt financing and is affected by many factors, including world and regional economic conditions, the state of international relations, the stability and the legal, regulatory, fiscal and tax policies of various governments in areas of operation, fluctuations in the world and regional price of oil and gas and in interest rates, the outlook for the oil and gas industry in general and in areas in which Iona has or intends to have operations, and competition for funds from possible alternative investment projects. Although there have been improvements in the global economy and financial markets in recent months, there continues to be restrictions on the availability of credit which may limit Iona's ability to access debt or equity financing for its development projects.

Potential investors and lenders will be influenced by their evaluations of Iona and its projects, including their technical difficulty, and comparison with available alternative investment opportunities.

Iona continuously monitors its cash position, capital commitments and future capital requirements in order to ensure sufficient liquidity and capital resources are available. In the event that adequate funds from credit/loan facilities, suitable aligned partners or cashflows are not attained; Iona may be required to scale back certain projects or to raise additional funds.

Iona is also dependent upon continued access to the proceeds of the Bond offering to fund its development projects. An inability to access the proceeds of the Bond offering for any reason, including non-compliance with the operating covenants contained in the Bond Agreement may have a material adverse effect on Iona and its operations.

Loss from Operations

Iona has an accumulated deficit at September 30, 2013 of \$18,630,000 and at December 31, 2012 of \$16,692,000. No assurance can be given that Iona will not experience operating losses or write-downs of its oil and gas properties in the future.

Volatility of Crude Oil and Natural Gas Prices

Crude oil and natural gas are commodities that are sensitive to numerous worldwide factors, which are beyond Iona's control, and are generally sold at contract or posted prices. Changes in world crude oil and natural gas prices may significantly affect Iona's results of operations and cash generated from operating activities. Consequently, such prices may also affect the value of Iona's oil and gas properties and the level of spending for oil and natural gas exploration and development.

Iona's crude oil prices are based on various reference prices, primarily the WTI crude oil reference price and other reference prices such as UK Brent Light. Occasionally a differential in price exists between WTI and UK Brent Light. Adjustments are made to the reference price to reflect quality differentials and transportation. WTI and other reference prices are affected by numerous and complex worldwide factors such as supply and demand fundamentals, economic outlooks, production quotas set by the Organization of Petroleum Exporting Countries ("OPEC") and political events. Occasionally quality differentials are affected by local supply and demand factors.

Any material declines in prices could result in a reduction of Iona's net production revenue. The economies of producing from some wells may change as a result of lower prices, which could result in a reduction in the volumes of Iona's reserves and Iona limiting or abandoning an exploration program on its undeveloped properties. Iona might also elect not to produce from certain wells at lower prices. All of these factors could result in a material decrease in Iona's net production revenue. All of Iona's expenditures are subject to the effects of inflation and prices received for the product sold are not readily adjustable to cover any increase in expenses from inflation.

Hedging

From time to time the Company may enter into agreements such as the Payment Swap and the hedging agreements entered into with the lenders in the Loan Facility to receive fixed prices on its oil and natural gas production to offset the risk of revenue losses if commodity prices decline; however, if commodity prices increase beyond the levels set in such agreements, the Company will not benefit from such increases and the Company may nevertheless be obligated to pay royalties on such higher prices, even though such higher prices are not received by it, after giving effect to such agreements.

Offshore Exploration

Iona faces additional risks when conducting offshore activities. In particular, drilling conditions, drilling hazards or environmental damage could greatly increase the cost of operations, and various field operating conditions may adversely affect the production from successful wells. These conditions include delays in obtaining governmental approvals or consents, shut-ins of connected wells resulting from extreme weather conditions, insufficient storage or transportation capacity, or other geological and mechanical conditions. Sub-sea tiebacks in the UK North Sea, while common, are also affected by weather conditions. Potential pipeline tie-backs can only be conducted from April to late September. Offshore oil and gas activities can also be affected by extreme weather and ocean phenomena arising from occurrences such as hurricanes and tsunamis. Due to general industry response to the BP Macondo Gulf of Mexico, it may be that extra delays in permitting and increased costs with respect to insured operations, oil spill mitigation and clean up will be incurred.

Availability of Drilling Equipment and Access Restrictions

Oil and natural gas exploration and development activities are dependent on the availability of drilling and related equipment in the areas where such activities will be conducted. Demand for such limited equipment or access restrictions may affect the availability of such equipment to Iona and may delay exploration and development activities. Iona is subject to the relatively limited availability of offshore drilling rigs to proceed with its UK North Sea drilling program.

Access to Production Facilities and Pipelines

Access to facilities and pipelines to process field production is an important consideration when developing fields in the North Sea. Such access is not guaranteed and directly affects the economics of a project. The United Kingdom government with the assistance of DECC has introduced a policy which has been adopted by the major operators of facilities in the North Sea that should allow access to facilities at a reasonable rate.

These types of initiatives are intended to ensure that reserves that cannot support facilities on a stand-alone basis can be developed.

Conflicting Interests with Partners

Joint venture, acquisition, financing and other agreements and arrangements must be negotiated with independent third parties and, in some cases, must be approved by governmental agencies. These third parties generally have objectives and interests that may not coincide with Iona's interests and may conflict with Iona's interests. Unless the parties are able to compromise these conflicting objectives and interests in a mutually acceptable manner, agreements and arrangements with these third parties will not be consummated.

In certain circumstances, the concurrence of co-venturers may be required for various actions. Other parties influencing the timing of events may have priorities that differ from Iona's, even if they generally share Iona's objectives. Demands by or expectations of governments, co-venturers, customers, and others may affect Iona's strategy regarding the various projects. Failure to meet such demands or expectations could adversely affect Iona's participation in such projects or its ability to obtain or maintain necessary licences and other approvals.

Foreign Currency Rate Risk

A significant portion of Iona's activities is transacted in or referenced to United States dollars, Canadian dollars or British Pounds sterling. Iona's operating costs and certain of Iona's payments, in order to maintain property interests, is incurred in the local currency of the jurisdiction where the applicable property is located. As a result, fluctuations in the Canadian dollar and British pounds sterling against the US dollar, and each of those currencies against any other local currencies in jurisdictions where properties of Iona are located, could result in unanticipated fluctuations in Iona's financial results which are denominated in Canadian dollars. Iona has not entered into any risk management contracts to hedge its exposure to foreign exchange rates.

Commodity Price Risk

From time to time Iona may enter into agreements to receive fixed prices on its oil and natural gas production to offset the risk of revenue losses if commodity prices decline; however, if commodity prices increase beyond the levels set in such agreements, Iona would not benefit from such increases.

Governmental Regulation

The petroleum industry is subject to regulation and intervention by governments in such matters as the awarding of exploration and production interests, the imposition of specific drilling obligations, environmental protection controls, control over the development and abandonment of fields (including restrictions on production) and possibly expropriation or cancellation of contract rights. As well, governments may regulate or intervene with respect to price, taxes, royalties and the exportation of oil and natural gas. Such regulations may be changed from time to time in response to economic or political conditions. The implementation of new regulations or the modification of existing regulations affecting the oil and gas industry could reduce demand for natural gas and crude oil, increase costs and may have a material adverse impact on Iona. Export sales are subject to the authorization of provincial and federal government agencies and the corresponding governmental policies of foreign countries. Development of reserves and rates of return are also susceptible to changes in national fiscal policy.

The UK government does not assess a crown royalty against production. The current tax regime in the UK is favorable to companies of the Iona's size in that it allows full deductions of appraisal and development expense before any tax is payable. As of January 1, 2006, the supplementary tax rate applicable to North Sea oil and gas companies rose from 10% to 20%. This change resulted in an effective rate of corporation tax of 30% of profits after all capital and operating costs have been recovered, and an effective supplementary rate of 20% on profits after all capital and operating costs (excluding finance costs) have been recovered, resulting in an effective combined base and supplementary tax rate of no less than 50%. In 2009, a number of reforms were introduced to the North Sea fiscal regime aimed at fostering developments in smaller fields as well as more complex high pressure/high temperature and heavy oil fields. The smaller field relief is granted in respect of fields less than 20 MMbbls and is a potential benefit to Iona. Further favorable tax reforms were announced in January 2010 in which the additional tax allowances were extended to gas fields in frontier areas.

In March 24, 2011, the supplementary tax rate applicable to North Sea oil and gas companies increased unexpectedly from 20% to 32%. As a result, the effective combined base and supplementary tax rate rose from 50% to 62%.

In March 2012, the UK Government increased the Small Field Allowance (“SFA”) tax shelter availability from the 32% Supplemental tax charge for small developments. The size of fields that qualify for full SFA was increased to include all fields with reserves of under 45 MMboe and the tax allowance available to each field has been doubled from approximately USD\$120million to USD\$240 million. The expectation is that this change will materially reduce the future effective tax rate of the Company.

During September 2012, the UK Government announced the Brown Field Allowance (“BFA”), which is a new tax relief to encourage investment in older oil and gas fields. The BFA will shield up to £250m of income in qualifying brown field projects, or £500m for projects in fields paying Petroleum Revenue Tax, from the 32% Supplementary Charge rate (providing tax relief of up to £80m or £160m respectively). The level of relief available to an individual project will depend on its size and unit costs. A qualifying project will be an incremental project increasing expected production from an offshore oil or gas field as described in a revised consent for development which is authorized by DECC on or after September 7, 2012, and has verified expected capital costs per tonne of incremental reserves in excess of £60. The maximum level of allowance will be £50/tonne and will be available to projects with verified expected capital costs of £80/tonne or above. The Company welcomes this announcement and hopes to utilize it on its qualifying projects in the future.

Based on Iona's present stage of development, Iona is able to avail itself of tax efficiencies with respect to tax pools and small field allowances and therefore expects the supplementary tax rate changes to have a small but negative effect on the present net worth of Iona's reserves. Any further changes to these laws would impact the net present worth of Iona's reserves. No assurances can be given that such an event would not re-occur.

Strategic Partnerships

As part of its development plan in the North Sea, Iona may consider the formation of strategic partnerships, potentially sharing development costs and, where appropriate, the acquisition or exchange of working interests. There is no assurance that any such strategic transaction will be entered into. If such strategic transaction is entered into, there is no assurance that such transaction will be successful.

Write-Off of Unsuccessful Properties and Projects

In order to realize the carrying value of its oil and gas properties and ventures, Iona must produce oil and gas in sufficient quantities and then sell such oil and gas at sufficient prices to produce a profit. Iona has a number of non-producing oil and gas properties. The risks associated with successfully developing such oil and gas properties are even greater than those associated with successfully continuing development of producing oil and gas properties, since the existence and extent of commercial quantities of oil and gas in unevaluated properties have not been fully established. Iona could be required to write-off some or all of its non-producing oil and gas properties if such projects prove to be unsuccessful.

Insurance

Iona's operations are subject to the risks normally associated with the operation and development of oil and natural gas properties and the drilling of oil and natural gas wells, including encountering unexpected formations or pressures, blowouts, cratering and fires, all of which could result in personal injuries, loss of life and damage to the property of Iona and others. In accordance with customary industry practice, Iona is not fully insured against all of these risks, nor are all such risks insurable. Damages and losses occurring as a result of such risks may give rise to claims against Iona.

Although Iona believes that it, or where applicable the operator, will carry adequate insurance with respect to its operations in accordance with industry practice, in certain circumstances Iona's, or where applicable the operator's, insurance may not cover or be adequate to cover the consequences of such events. The payment of such uninsured liabilities would reduce the funds available to Iona. The occurrence of a significant event that is not covered or not fully covered by insurance, or the insolvency of the insurer of such event, could have a materially adverse effect on the business, financial condition and results of operations of Iona. Moreover, there can be no assurance that Iona will be able to maintain adequate insurance in the future at rates that it considers reasonable.

Regulatory Approvals

The further development of Iona's properties requires the approval of applicable regulatory authorities to the plans of Iona with respect to the drilling and development of such properties. A failure to obtain such approval on a timely basis or material conditions imposed by such authority in connection with the approval would materially affect the prospects of Iona.

Dilution from Further Equity Issuances

If Iona issues additional equity securities to raise additional funding or as consideration for the acquisition of a company or assets, as the case may be, such transactions may substantially dilute the interests of Iona Shareholders, and reduce the value of their respective investment.

Dividends

The Company has neither declared nor paid any dividends on its Ordinary Shares since the date of its incorporation. Any payments of dividends on the Ordinary Shares of the Company will be dependent upon the financial requirements of the Company to finance future growth, the financial condition of the Company and other factors, which the Company's board of directors may consider appropriate in the circumstance. It is unlikely that the Company will pay dividends in the immediate or foreseeable future.

For additional information regarding the Company's risks and uncertainties, please refer to the Company's annual information form for the year ended December 31, 2012, which is available on SEDAR under the Company's profile at www.sedar.com.

Notes Regarding Oil and Gas Disclosure

As used in this MD&A, "boe" means barrel of oil equivalent on the basis of 6 mcf of natural gas to 1 bbl of oil. Boes may be misleading, particularly if used in isolation. A boe conversion ratio of 6 mcf: 1 bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead.

It should not be assumed that the present worth of estimated future net revenue represents the fair market value of the reserves disclosed in this MD&A. The reserve and related revenue estimates set forth in this MD&A are estimates only and the actual reserves and realized revenue may be greater or less than those calculated. The estimates of reserves and future net revenue for individual properties may not reflect the same confidence level as estimates of reserves and future net revenue for all properties, due to the effects of aggregation.

As used in this MD&A, "possible reserves" are those additional reserves that are less certain to be recovered than probable reserves. There is a 10% probability that the quantities actually recovered will equal or exceed the sum of proved plus probable plus possible reserves.

Additionally, this MD&A uses certain abbreviations as follows:

| Oil and Natural Gas Liquids | | Natural Gas | |
|------------------------------------|-----------------------------------|--------------------|--------------------------------|
| bbls | barrels | mcf | thousand cubic feet |
| Mbbls | thousand barrels | mcf/d | thousand cubic feet per day |
| MMbbls | million barrels | MMcf | millions of cubic feet |
| MMboe | million barrels of oil equivalent | MMcf/d | millions of cubic feet per day |
| boepd | barrels of oil equivalent per day | Bscf | billion standard cubic feet |
| bopd | barrels of oil per day | | |
| NGLs | natural gas liquids | | |

Additional information relating to the Company is available on SEDAR at www.sedar.com.